



Ensure Your Facility Achieves The Highest Quality of Care and Star Rating!

Do you know about the Traditional Medicare and Traditional Medicaid program changes?

The Department of Health & Human Services has established their goal. Traditional fee for service payment will change to a new reimbursement system as follows:

- 30% by end of 2016
- 50% by the end of 2018

Additionally the goal includes payment based on Quality and Value by:

- 85% by the end of 2016
- 90% by the end of 2018

Governor Wolf's Community Health Choices program is changing traditional Medicaid to a Managed Care Model (MLTSS):

- January 2017 target date for Western PA
- Fully implement January 2019

Highmark is eliminating providers from their network if nursing facilities do not meet their program expectations costing nursing facilities catastrophic reductions in revenues.

Keeping our Fingers on the Pulse of the Industry?

- Various Medicare voluntary and mandatory alternative payments as well as Medicaid program payments for managed care are requiring various quality measures that include:
 - ◆ Three Star Rating (for 3-day waiver) preferred provider status
 - ◆ Hospital Readmission rates within established benchmarks
 - ◆ Reduced Length of Stay
 - ◆ Cost Controls
- Payors are monitoring providers for costs and Quality Measures as requirements to remain in certain provider networks.

Are You Prepared?

Providing Balance Between Care and Financial Stability



Shooting for the STARS!

CLIENT SERVICES WE'VE PROVIDED

Highly recommend! Very helpful in working through the process of opening a new skilled nursing facility. Always responsive with advice and information.

*~ Scott Guevin, CEO
Penn State Hershey Rehabilitation Hospital*

The Affinity team has provided a valuable service to our organization. All staff have been professional and supportive of our efforts.

*~ Cynthia Hardesty, VP/CNE
Charles Cole Memorial Hospital*

Thank you for offering this service so that stand alone Personal Care Homes have a resource to use when there's a need.

*~ Crystal Atland, Executive Director
Charles & Margaret Polk Foundation*

What I like about Affinity compared to some other consultants is that Affinity is managing facilities and experiencing the same things we are, so it increases credibility and validity. I hope to use Affinity again for our consultant and training needs in the future.

*~ Gwen Harrison, Compliance Officer
Christ's Home*

Very professional but "down to earth" with staff during presentation. Very prompt when setting up in-service session. Thank you.

*~ Bryant Hagerich, Nursing Home Administrator
Harmon House Care Center*

Thank you for your excellent consultation services. They were thorough and effective!

*~ Sister Phyllis McCracken, President/CEO
Saint Mary's Home of Erie*

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