



## Ensure Your Facility Achieves The Highest Quality of Care and Star Rating!

### *Do you know about the Traditional Medicare and Traditional Medicaid program changes?*

The Department of Health & Human Services has established their goal. Traditional fee for service payment will change to a new reimbursement system as follows:

- 30% by end of 2016
- 50% by the end of 2018

Additionally the goal includes payment based on Quality and Value by:

- 85% by the end of 2016
- 90% by the end of 2018

Governor Wolf's Community Health Choices program is changing traditional Medicaid to a Managed Care Model (MLTSS):

- January 2017 target date for Western PA
- Fully implement January 2019

Highmark is eliminating providers from their network if nursing facilities do not meet their program expectations costing nursing facilities catastrophic reductions in revenues.

### *Keeping our Fingers on the Pulse of the Industry?*

- Various Medicare voluntary and mandatory alternative payments as well as Medicaid program payments for managed care are requiring various quality measures that include;
  - ◆ Three Star Rating (for 3-day waiver) preferred provider status
  - ◆ Hospital Readmission Rates within established benchmarks
  - ◆ Reduced Length of Stay
  - ◆ Cost Controls
- Payors are monitoring providers for costs and Quality Measures as requirements to remain in certain provider networks.

## Are You Prepared?

*Providing Balance Between Care and Financial Stability*



942 Philadelphia Street ♦ Indiana, PA 15701

Toll Free: 877-311-0110

[www.affinityhealthservices.net](http://www.affinityhealthservices.net)





## Shooting for the STARS!

### CLIENT SERVICES WE'VE PROVIDED

*Highly recommend! Very helpful in working through the process of opening a new skilled nursing facility. Always responsive with advice and information.*

*~Scott Guevin, CEO—Penn State Hershey Rehabilitation Hospital*

*The Affinity team has provided a valuable service to our organization. All staff have been professional and supportive of our efforts.*

*~Cynthia Hardesty, VP/CNE  
Charles Cole Memorial Hospital*

*Thank you for offering this service so that stand alone Personal Care Homes have a resource to use when there's a need!*

*~Crystal Atland, Executive Director  
Charles & Margaret Polk Foundation*

*What I like about Affinity compared to some other consultants is that Affinity is managing facilities and experiencing the same things we are, so it increases credibility and validity. I hope to use Affinity again for our consultant and training needs in the future.*

*~Gwen Harrison, Compliance Officer  
Christ's Home*

*Very professional but "down to earth" with staff during presentation. Very prompt when setting up n-service session. Thank you.*

*~Bryant Hagerich, Nursing Home Administrator  
Harmon House Care Center*

*Thank you for your excellent consultation services. They were thorough and effective!*

*~Sister Phyllis McCracken, President/CEO  
Saint Mary's Home of Erie*

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